







# T.T.T. NEWS

Tatiara Truck & Trailers Pty. Ltd.

## March 2007

Issue 23

### 10 Years at Bordertown Industrial Estate

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### Inside this issue:

On Saturday 17th February Tatiara Truck & Trailers celebrated its 10<sup>th</sup> anniversary at the Bordertown Industrial Estate, which was the first business to relocate to the specially designed area.

John Jenkin has always had a passion for working on diesel engines. After leaving school in Year 10 he worked at Paynes Auto & Farm Service for 13 years before branching out to open a business in partnership with a fellow employee at a workshop in Seventh Street.

With the trends of trucks getting larger & the declining influence of rail transport it was considered that there was sufficient work available to develop a specialised business servicing the developing transport industry.

In 1985 the partners realised that the site in Seventh Street was inadequate & consideration was given to searching for an alternative site. Working from Seventh Street became increasingly difficult. There wasn't enough room to park trucks & neighbours complained about the noise & congestion.

The partnership between John & his original partner dissolved in 1988, however he continued on in partnership with his wife, Ann Jenkin until September 1993 when they formed a company, Tatiara Truck & Trailers P/L as it is today.

After looking at several options & involvement with the Tatiara District Council, land was purchased in the newly developed industrial estate in 1996. The completion of the premises was in February 1997, incorporating a specialised workshop with modern tooling & equipment, a showroom area, service, admin & spare parts areas & a recently developed training room facility.

Relocating has given the family business the scope to grow from what begun as a two-man show to become a national leader. This has also been made possible with the support from large transport companies such as Mackenzie Intermodal, McCarthy Transport, Martlew Bulk Haulage & Goodwin Freight Services who all started with a couple of trucks & now have fleets of up to 30.



Original premises at 7th Street



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Current premises

Being a Sub-Dealer for Kenworth through the Maney Group for the past 18 years, Cummins Dealer for 20 years & Dealers for Cat, Detroit, Volvo, Perkins & Scania has allowed the company to provide a professional & efficient service.

Having initiated the development, John has watched other industries – many complimentary – follow his lead & move to the site on Bordertown's Western outskirts.

Being able to work around the clock without disturbing neighboring residents has been a huge bonus & the industrial estate now boasts other popular services.

It was a frustrating time for John prior to the move, but in hindsight he is thankful for the delays. The timing was right because B-Doubles were introduced. You couldn't take a B-Double into Seventh Street, but as the current premises incorporates specially designed drivethrough bays, it put us ahead of times.

The business has grown to employ up to 30 staff & handle between 20 & 30 jobs cards per day.



### Staff News

Sam Chapman and Thomas Crane have both signed up as our new apprentices. Sam started on 1st December and Thomas on 2nd January. Both Sam & Thomas have had previous work experience here and began a school based apprenticeship with us last year.

Just before Christmas we farewelled Adam Obst, who was one of our new fully qualified diesel mechanics. He had also completed five years of service. Adam is heading up to the mines and we wish him all the best.

Our staff Christmas show was enjoyed by all at The Old Mundulla Hotel on 22nd December. Michael Holmes was presented with a Kenworth jacket from John, for his hard work and extra effort.

#### Staff Training

*Billy McDonald travelled to Mount Gambier on 29th Nov—1st Dec, for a Caterpillar electronic engine training course.* 

### Cummins Dealer for 20 Years!

On Monday 26th February John was presented with an award from Cummins for 20 years in dealership. The presentation took place at The Old Mundulla Hotel and the award was presented by the Area Director of Cummins, Arno Vidoni. Cummins was also represented by the branch manager and business manager in Mount Gambier, Leigh Newton & Trevor Doeke and managers from the Adelaide branch.

In Australia Cummins has a network of 44 company owned service facilities and is supported by 42 dealers in metropolitan and regional areas, which includes Tatiara

### Comments from the Manager

The drought hasn't broken yet, but the transport industry is still very much alive. It has been extremely busy in the workshop and out in the field servicing and repairing irrigation engines. We have picked up quite a few more cliental through our break-down service and irrigation engines, which is very encouraging.

The 17th of February marked 10 years of business in the Industrial Estate which my family and I are extremely proud of considering the dramas and controversy that we went through to get where we are today. We have achieved a great facility, which has attracted a large customer base and enabled us to gain several service and parts dealerships.

We have just been presented with an award for 20 years dealership with Cummins, which is a real honour.

Daryl Fisher attended a Eaton course in Adelaide from the 20-22nd February. The course included Auto Shift Gen 2 & 3, Heavy duty transmission, Axle D46-170 & Aftermarket parts course.

#### Work Experience

Josh Obst came for 1 week from the 4-7th December in the workshop. Josh gained some hands on experienced in diesel and general mechanics.

Information Evening



Paul from Powerdown conducted a on-site training session in our training room on 4th December. The training looked at correct selection of a shocker, correct installation of shockers and diagnosing/troubleshooting.



Truck & Trailers.

Cummins dealers must meet stringent audit requirements and in 2006 we scored 100% for the audit which covered items including our facility, tooling, training and parts stockholding.

It has been a pleasure to be a Cummins dealer, which are so committed to their product and are such a professionally run company. John accepted the award with great pride and feels very honoured to be recognised by such a large organisation.

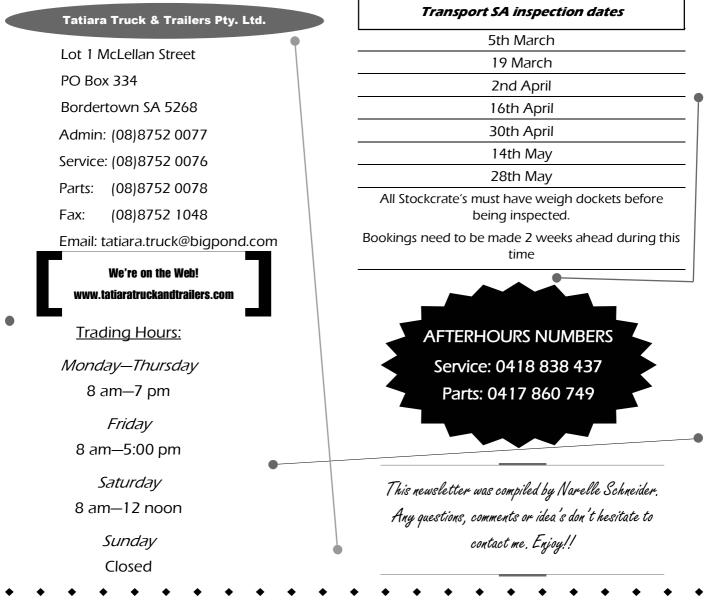
As this was the first dealership that we gained from business in 7th Street, we have had a long and rewarding partnership.

Congratulations to Narelle & Aaron who are expecting a baby in June. As Narelle is a very loyal & valuable member of our team her job will remain open for her to work as she is able.

Pencil May 4th in your diaries for the training centre opening in conjunction with a transport industry expo, which will be supported by the following suppliers: Kenworth, Eaton, Caterpillar, Cummins, Detroit, Wurth and Hendrickson. More information will be forwarded to you during the month.

Keep your heads up, the rain can't be far away.

John Jenkín



#### Staff Service Milestones

#### 10 Years Servíce:

Congratulations to Paul Croser for 10 years of service. Paul started in February 1997 as an apprentice. He is now a fully qualified diesel mechanic, and has successfully completed many other factory training courses at Kenworth and other engine manufactures . Paul has also been on the after hours breakdown roster system for many years now, conducting callouts during all hours of the night, and keeping the transport industry on the move. He has also helped in the running of the workshop by being a leading hand for the past couple of years and carrying the responsibility that comes with the job. Congratulations Paul!

#### <u>5 Years Servíce:</u>

Congratulations to Russell Twigden for his 5 years of service. Russell began working for Tatiara Truck & Trailers in May 2001. He worked for one year on brake jobs and other repairs to trailers mainly, before he was offered an apprenticeship. After four year of training Russell became a qualified diesel mechanic. Russell is part of our callout service and has attended many supplier courses. Congratulations Russell!

Congratulations to Donna Clark for 5 years of service to Tatiara Truck & Trailers. Donna started in July 2001 as the service clerk. Donna has also completed training in the warranty department, therefore submits all our warranty claims. Donna has made many improvements to the paperwork trail in the service department, which is not always an easy task. Congratulations Donna!

Congratulations to Billy McDonald for 5 years of service. Billy started work for Tatiara Truck & Trailers in November 2001. He started as an apprentice diesel mechanic, after four years he successfully completed his apprenticeship to become a fully qualified diesel mechanic. Billy has completed many different Kenworth and engine manufacture courses over the years. Billy also helps out with the after hours callouts when required. Congratulations Billy!

Congratulations to Dylan Jenkin for 5 years of service. Dylan began as a apprentice in December 2001. He is now a qualified diesel mechanic and is on our after hours callout roster, attending repairs at all hours of the night, to keep the trucks on the road. Dylan has also successfully completed training course at Kenworth and the engine manufacturing companies. Congratulations Dylan!