



Authorised Dealers For...



T.T.T. NEWS

Issue 26
April 2008

TATIARA TRUCK & TRAILERS PTY. LTD.

From the Accounts Department

To assist our account customers to process their invoices quickly and to enable any queries to be rectified promptly, Tatiara Truck & Trailers will commence posting invoices on the 1st and 15th of the month from April, 2008.

Notice of amendment to Tatiara Truck & Trailers account credit terms.

"Commencing 1st April 2008, Tatiara Truck & Trailers P/L reserve the right to charge interest on all overdue accounts at a rate of 2% per month, commencing the date on which the account falls due."

Lynette Kennedy
Accounts Clerk

From the Parts Department

Parts Handling Fee

Please note the change in our handling charge to **25%**.

Over the past year our suppliers have tightened their allowance of returned goods. Therefore we have had to adjust our fee to 25% to cover costs on specially bought in items.

To ensure you get a full parts credit, please return items within 30 days and in a resalable condition.

Thank you for your understanding.

Minimum \$10 invoice

Unfortunately, commencing April 2008, we will be required to enforce a minimum invoice value of \$10, to cover increased costs.

Transport SA inspection dates

14 April 2008
28 April 2008
12 May 2008
26 May 2008
9 June 2008
23 June 2008
7 July 2008
21 July 2008

All Stockcrate's must have weigh dockets before being inspected.

Bookings need to be made 2 weeks ahead during this time

PO Box 334
Lot 1 McLellan Street
Bordertown SA 5268

Admin: (08) 8752 0077
Service: (08) 8752 0076
Parts: (08) 8752 0078
Fax: (08) 8752 1048

Email:

Admin:
tatiara.truck@bigpond.com
Service
tatiara.truck.service@bigpond.com
Parts
tatiara.truck.parts@bigpond.com

Web:

www.tatiaratruckandtrailers.com

Business Hours:

Monday—Thursday
8 am—7 pm
Friday
8 am—5:00 pm
Saturday
8 am—12 noon
Sunday
Closed

Comments from the Manager

The last 6 months have been exceptionally busy with the extra load of pre harvest. Harvest extended irrigation periods and now a rushed grape harvest. We worked hard to keep busy and gain business during the drought and not put staff off, now with that and our local work back on track, there is no time to sit idle. Much thru traffic also, with up to 25 callouts after 10pm per week, brings in a lot of work.

We are always looking at ways of improving and developing. We are looking at up-grading our computer system—oil system and hope to install 2 x 5 tonne gantries before June.

We forecast some exciting times with Kenworth this year, with many local new deliveries in our district, and as Barry Maney Sales has been busy we have been asked to Pre-deliver some of these vehicles.

We are recommending a continuous service program over the winter months to help prevent the pre harvest rush and to ensure your maintenance schedules run smoothly.

We are looking forward to what is shaping up to be a positive and successful year.

John Jenkin

Premium Blue Extreme

*15W-40
Premium Blue
Extreme CJ-4 is
the latest HD
high
performance,
low ash oil for
extreme
engine
protection.*



Provides:

- Low ash levels & new high technology additives for extreme protection of your engine & advanced temperature performance.
- New dispersant formulation & shear stability polymers for enhanced viscosity control & temperature protection.
- Reduced emissions, a cleaner engine & improved deposit & soot management.
- Extreme lubrication for the latest generation of emissions compliant engines using either EGR or engine after-treatment. CJ-4 is recommended as the preferred oil for all ADR-80/02 emission compliant engines.

JENKIN RACING TEAM UPDATE

With the workshop being so busy, we have been unable to do much racing over the last couple of months, however the season has ended on a positive note, with some pleasing results over the Easter break. After a few teething problems with the new 410ci engine at the start of the season, Dylan & the team are now full of confidence going into the 2008/2009 racing year, hopefully travelling up to Darwin in August.

2007/2008 Results :

:: Sunday, 23 March 2008 - Easter Trail - Night 3 (Warrnambool)
Heat: 8th. Heat: 4th. B-Main: 8th.

:: Saturday, 22 March 2008 - Easter Trail - Night 2 (Mt Gambier)
Heat: 2nd. Heat: 8th. A-Main: 8th.

:: Friday, 21 March 2008 - Easter Sprintcar Trail - Night 1 (Geelong)
Heat: 3rd. Heat: 6th. A-Main: 15th.

:: Saturday, 1 March 2008 - 410 Sptintcars (Adelaide)
Heat: 1st. Heat: 3rd. A-Main: 3rd.

:: Saturday, 16 February 2008 - Australian Sprintcar Nationals - Night 2 (Adelaide)
Heat: 5th. Heat: 3rd. A-Main: 8th.

:: Friday, 15 February 2008 - Australian Sprintcar Nationals - Night 1 (Adelaide)
Heat: 6th. Heat: 3rd. A-Main: 15th.

:: Sunday, 27 January 2008 - Grand Annual Sprintcar Classic (Warrnambool)
Heat: 7th. Heat: 1st. C-Main: 4th. B-Main: 10th.

:: Saturday, 19 January 2008 - S.A 410 Sprintcar Title (Adelaide)
Heat: 8th. Heat: 6th. A-Main: 10th.

:: Tuesday, 1 January 2008 - Wanless World Series Sprintcars Rnd 13
Heat: 4th. Heat: 7th. B-Main: 14th.

:: Saturday, 29 December 2007 - Wanless World Series Sprintcars Rnd 11
Heat: 7th. Heat: 8th. B-Main: 10th.

:: Thursday, 27 December 2007 - Wanless World Series Sprintcars Rnd 10
Heat: 2nd. Heat: 1st. B-Main: 6th. A-Main: 14th.

:: Wednesday, 26 December 2007 - Wanless World Series Sprintcars Rnd 9
B-Main: 15th.

:: Saturday, 17 November 2007 - Wanless World Series Sprintcars Rnd 4
Heat: 9th. C-Main: 6th.



DUTCH MASTERS WIN!

During the first half of this financial year Paccar in conjunction with many supporting partners ran a parts sales incentive program for all parts and service managers in the Kenworth/Daf dealer network. Naming this program the "Dutch Masters" participants are measured and ranked within their allocated program group based on performance against sales quota for parts managers and performance against their growth target for parts sales through the service workshop for service managers. The prize for the top 6 parts and service managers is a study tour for eight days to Holland visiting the Daf facilities in Westerlo, Belgium where all DAF cab and axle assemblies are produced. Competing against much larger dealerships including Darwin, Canberra & Alice Springs, service manager Shane Neale was judged second in group 3 therefore granting him the title of "Dutch Master" and he will be jetting off to Holland on the 19th of April on what is sure to be a magnificent opportunity. The fact that a sub dealer in little old Bordertown has won a program of this magnitude is a large indication of our workload and business generated in last 9 months. Congratulations to Shane and the whole service team on a job well done!

STAFF NEWS

Staff Changes

In January Reilly Sanders from Kaniva transferred from a school based apprentice to full time. He will be carrying out his off the job training in conjunction with our other apprentices. We wish him well in his venture.

Training

Russell Twigden—Cummins B.E.T.T course—4 - 7 March:

The course is a Basic Electrical Theory & Troubleshooting (B.E.T.T) for the Cummins Engine.

Russell Twigden—Cummins Insite course—12 - 14 March:

The Insite computer software enables diagnostics, calibration & adjustments specific to all Cummins electronic products.

Spare Parts—Meritor Module 1—29th February:

Ivan from Meritor conducted a onsite training for basic part interpreting of meritor parts.

Parts Specials

SAFETY



\$10.6



\$10.3



\$8.8

Ideal for personnel in transport, workshops, factories, farming and laboratories

- Non scratch lens
- Medium impact, wrap around design
- 99.9% UV protection for use outdoors
- Extra lightweight for added comfort
- 3 designs



Easy Release of Rusty & seized bolts & nuts.



PROTECTIVE GLOVES

Kenworth or Allrig.

Sizes S—2XL

Deerskin

Synthetic

\$14.50



KENWORTH BLACK RUBBER MUDFLAPS